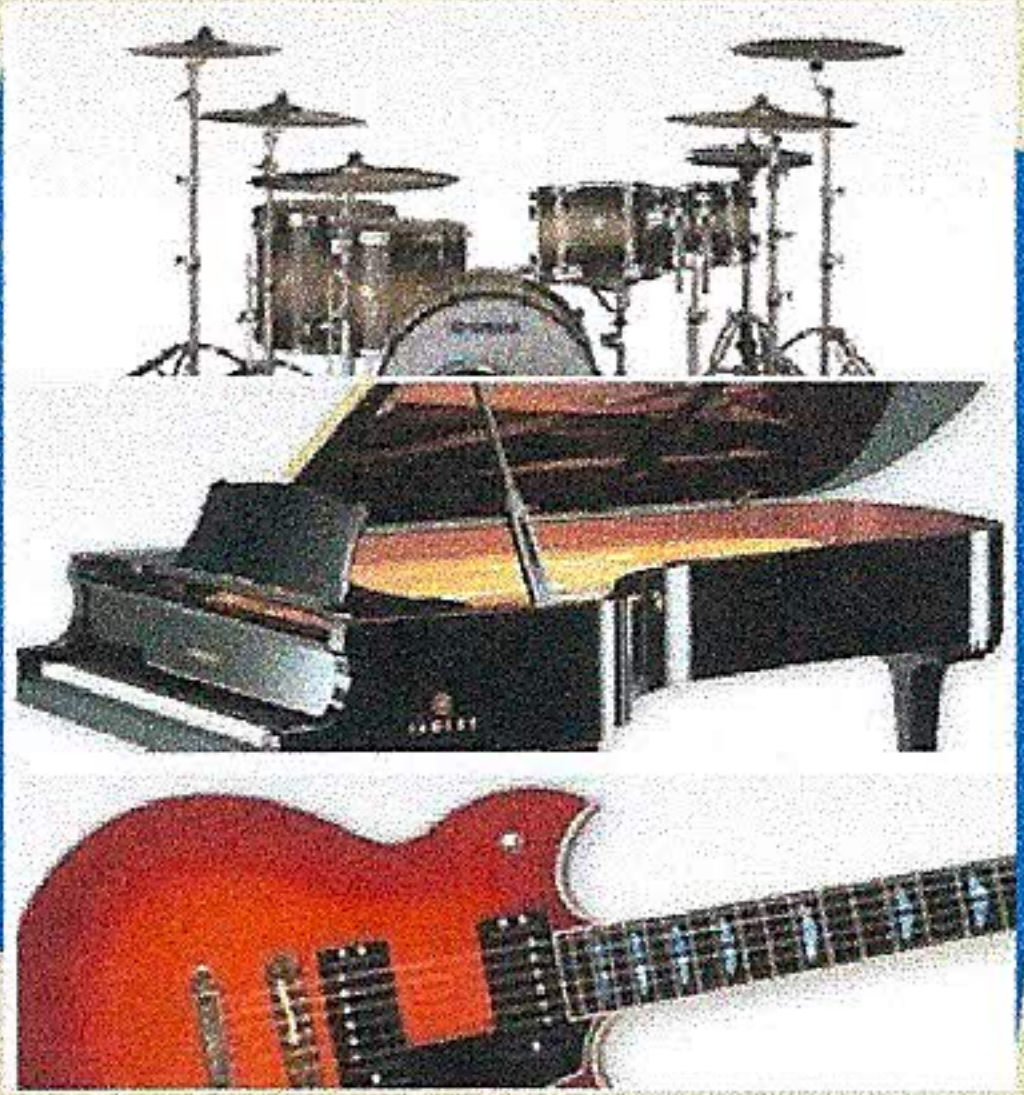




## CLIENT CASE STUDY



### CLIENT PROFILE

#### Company

Yamaha Corporation of America

#### Business

World's largest producer of musical instruments and a leading producer of consumer electronics

#### U.S. Headquarters

Buena Park, CA

#### Employees

n/a

#### Project Site

Consumer Electronics and Instruments Divisions, Buena Park, CA

#### Key Words

Horizontal Carousel  
Bar Code Labels

## Dove Tree adapts its software to changing requirements as Client expands and upgrades

Long term support and relationship with client facilitates changes

### Problem

Over a ten year period of running DoveTrack® WMS software, the Client made several significant changes to its systems and operations. The changes included (1) moving from an IBM mainframe to Oracle, (2) expanding warehouse operations to include another business division, and (3) upgrading its Oracle Financials software. In each instance, the Client needed to adapt the existing WMS software without changing the user interfaces and procedures to which warehouse personnel were accustomed .

### Solution

Based on the unique requirements of each situation, and a long term familiarity with the Client's operations, Dove Tree developed modifications that enabled the existing WMS software to support the new systems and operations, while maintaining a consistent user interface.

### Results

- Personnel did not have to learn a new WMS system
- No loss of efficiency due to unfamiliar user interfaces

### About the Project

Dove Tree is experienced at providing WMS systems that are always integrated with the Client's enterprise systems. Therefore, Dove Tree develops and provides software that can be retailored (modified) as necessary to meet the Client's evolving needs.